HOUSTON PROPERTIES.COM

DOWNTOWN, MIDTOWN, EADO REAL ESTATE GUIDE



Houston PROPERTIES.com

Inner Loop



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- 1 Bayou Lofts (915 Franklin)
- (2) Franklin Lofts (201 Main)
- Hermann Lofts (204 Travis)
- Byrds Lofts (919 Prairie)
- (5) St Germain Lofts (705 Main)
- 6 Capitol Lofts (711 Main)
- (7) Keystone Lofts (1120 Texas)
- (8) Kirby Lofts (917 Main)
- () Rise Lofts (2000 Bagby)
- (1) Stanford Lofts (505 Bastrop)

- Herrin Lofts (2205 McKinney)
- 12 East Side Lofts (2323 Polk)
- 13 The Beaconsfield (1700 Main)
- 13 San Jacinto Lofts (915 N. San Jacinto)
- Commerce Towers (914 Main)
- Four Seasons Residences (1111 Caroline)
- The Edge (300 St Joseph)
- (1) 2016 Main (2016 Main St)
- 19 Post Rice Lofts (909 Texas)
- 20 Hogg Palace (401 Louisiana)

- 2) Dakota Lofts (711 William)
- 22 One Park Place (1400 McKinney St)
- 23 Tennison Lofts (110 Bagby)
- 2 City View Lofts (15 N. Chenevert)
- 🥸 Lofts at the Ballpark (609 St. Emanuel)
- 28 Eller Wagon Works (101 Crawford)



Paige Martin

Broker Associate Keller Williams Realty 713-384-5177 Paige@HoustonProperties.com

Downtown Lofts & Condo Map Legend

1.	Bayou Lofts
2.	Franklin Lofts
3.	Hermann Lofts
4.	Byrd's Lofts
5.	St Germain Lofts
6.	Capitol Lofts
7.	Keystone Lofts
8.	Kirby Lofts
9.	Rise Lofts
10.	Stanford Lofts
11.	Herrin Lofts
12.	East Side Lofts
13.	The Beaconsfield
14.	San Jacinto Lofts
15.	Commerce Towers
16.	Four Season Residences
17.	The Edge
18.	2016 Main
10	
19.	Post Rice Lofts
19. 20.	Post Rice Lofts Hogg Palace
20.	Hogg Palace Dakota Lofts
20. 21.	Hogg Palace Dakota Lofts One Park Place
20. 21. 22.	Hogg Palace Dakota Lofts One Park Place Tennison Lofts
20. 21. 22. 23.	Hogg Palace Dakota Lofts One Park Place Tennison Lofts City View Lofts
20. 21. 22. 23. 24.	Hogg Palace Dakota Lofts One Park Place Tennison Lofts City View Lofts

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(915 Franklin) (201 Main) (204 Travis) (919 Prairie) (705 Main) (711 Main) (1120 Texas) (917 Main) (2000 Bagby) (505 Bastrop) (2205 McKinney) (2323 Polk) (1700 Main) (915 N. San Jacinto) (914 Main) (1111 Caroline) (300 St. Joseph) (2016 Main) (909 Texas) (401 Louisiana) (711 William) (1400 McKinney) (110 Bagby) (15 N. Chenevert) (609 St. Emanuel) (101 Crawford)

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- HoustonTexasRealtor

 Image: Paige.M.Martin
- E HoustonPaige

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Condos Near METRORail



P Q.

19

Ailford

Medical Center

20

21

Ewing St

San Jacinto Lofts ② Bayou Lofts Franklin Lofts Hermann Lofts Syrds Lofts St. Germain Lofts **② Keystone Lofts** Capitol Lofts Ommerce Towers Kirby Lofts Four Seasons Condos The Marlowe The Beaconsfield 1 2016 Main Stanford Lofts ¹⁰ Herrin Lofts Oaks on Caroline Warwick Towers 19 Hermann Il Palazzo 2 The Valencia

The Edge Prise Lofts 3 5000 Montrose

Red Rail O Green Rail Purple Rail



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Condos Near METRORail

Building	Address	Neighborhood	Nearest Stop	Blocks	Amenities
San Jacinto Lofts	915 N San Jacinto	Downtown	UH-Downtown	3	
Bayou Lofts	905 Franklin	Downtown	Preston	3	Å 📥 📩
Franklin Lofts	201 Main	Downtown	Preston	1	
Hermann Lofts	204 Travis	Downtown	Preston	2	
Byrds Lofts	919 Prairie	Downtown	Preston	1	<u>À</u> .
St. Germain Lofts	705 Main	Downtown	Central	1	X A
Capitol Lofts	711 Main	Downtown	Central	1	Ŝή
Keystone Lofts	1120 Texas	Downtown	Central	3	
Kirby Lofts	917 Main	Downtown	Main St Sq	1	Ż
Commerce Towers	914 Main	Downtown	Main St Sq	1	🗑 🕭 📩 📥 🍂
Four Seasons	1111 Caroline	Downtown	Main St Sq	3	🗑 🕭 📩 📥 🎘
The Marlowe	1311 Polk	Downtown	Main St Sq	4	🗑 📥 📩 📥
The Beaconsfield	1700 Main	Downtown	Downtown	1	
2016 Main	2016 Main	Downtown	Downtown	1	🖄 📩 🐣
Stanford Lofts	505 Bastrop	EaDo	EaDo-Stad.	1	ے ک
Herrin Lofts	2205 McKinney	EaDo	EaDo-Stad.	4	<u>ż</u> 🕭
Oaks on Caroline	4802 Caroline	Museum Dist	Wheeler	5	
1400 Hermann	1400 Hermann	Museum Dist	Museum Dist	3	🗑 🕭 🔺 🎘
ll Palazzo	1401 Calumet	Museum Dist	Museum Dist	3	<u>Å</u> 📥 🙏
Warwick Towers	1111 Hermann	Museum Dist	Museum Dist	1	🗑 🕭 🖄 👛 🎘 🕭
The Valencia	1711 Spanish Tr	Medical Ctr.	Smith Lands	1	🚴 📩 🦂
Rise Lofts	2000 Bagby	Downtown	Downtown	6	Ł
The Edge	300 St. Joseph	Downtown	Downtown	7	À 📥 🖄
5000 Montrose	5000 Montrose	Museum Dist	Museum Dist	6	🗑 🕭 🛛 🍝 🎘



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Concierge



Courtyard

The Optimum Home Buying Experience



The Houston Properties Team believes your home is an investment – both in the life you want to live and also to help you create long-term wealth.



Our purpose is to help people create prosperity & wealth through the ownership of real estate.

By finding the right home, our clients experience joy in their lives and abundance with their assets.

We've carefully watched how home buying trends have changed over the past few years. Numerous problems have emerged that don't appear until years after closing (resale issues, flooding, survey problems, etc.) As a result, to best help our clients, the Houston Properties Team has designed a totally new buying process for today's enlightened buyers.











"Greater Houston's population will surpass 10 million by the year 2040, up from roughly 7 million today."

– Houston MetroNext Study



Houston: Population Growth & Home Prices

The #1 predictor of real estate prices is job growth.

Houston has created more jobs than any other major US metro area over last year.









The Houston Properties Team Helps You Avoid Mistakes



Find homes anywhere. Send them to us. Let us help you identify issues and ones to avoid.

We analyzed over 500,000 Houston home sales since 2000.

	Statistics & Data		Implied Valuations			Summary			
Property D	etails		METHOD #1: Closes	t Comparabl	e Sale	Closest Comparable	5	503,72	
Beda		2	Property Size		2,501	All Comparables - Average	5	491,24	
Baths		37 114	Sold Price / Sq Ft	5	201	All Comparables - Median	5	491,24	
Gurage		2	Implied Value	5	503.726	Asking Price	5	529,000	
Property Sig Pt.		2,505							
Lot Size		1,913							
Year Built		2000	METHOD #2: Near	y Sales - Av	age	5540,000			
2000-00			Property Size		2.501	5536,000			
Closest Single Corr	parable Sale		Sold Price / Sq Pt	5	196	2556,000			
Address	511 1	. Gate Stone	Implied Value	5	491,246	SKHLAGE			
Sold Price / So Pt	\$	201	had been a second a s		manifestion of the	200			
Property Size		2,557				5536,000			
Lat Size		1,965	METHOD #3: Near	by Sales - Me	rdian	\$500,000			
		1	Property Size	2	2.901	Construction of the second			
Nearby Compar	able Sales		Seld Price / Se Ft	5	196	5490,000			
Ave. Property Price / So Ft	5	196	Implied Value	5	491,246	5480,000			
Median Property Price / Sq Pt	5	196			1.				
High Price / So Pt	5	201				SATURIO Covert All		Asking Price	
Low Price / Sq Pt		191				Comparable Compara Average			

We complete comprehensive pricing analyses before any offers.

The biggest problems fell into one of four categories.

Our Optimum Home Buying Experience screens for both quality of life and resale/financial loss issues.

Location Examples:	Structural Examples:			
Flood zones	 Builder quality / reputation 			
Railroads	Foundation			
 Highways / thoroughfares 	Plumbing / piping			
Schools	• Roof			
Interior Examples:	Pricing Examples:			
Floor plan	Land value			
Layout	Home value			
 Accuracy of stated home size 	Current market trends			
Quality and fair value of upgrades	Negotiation terms & strategy			









Paige Martin Houston Properties Team





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As featured on *Fox News in the Morning, Reuters, Wall Street Journal, Houston Chronicle, Fortune, Forbes, Houston Business Journal,* and *Houston Magazine,* Paige Martin, a consistent Top Producing Keller Williams Broker and the lead of the Houston Properties Team, is ranked as one of the top residential Realtors in the world.

Paige Martin's recent awards include:

- 2019: One of the Top 25 Residential Realtors in Houston, Houston Business Journal
- 2019: One of America's Best Real Estate Agents, RealTrends.com
- 2018: #5 Individual Agent, Keller Williams, Worldwide
- 2018: #1 Individual Agent, Keller Williams, Texas
- 2018: One of America's Best Real Estate Agents, RealTrends.com
- 2018: One of the Top 25 Residential Realtors in Houston, Houston Business Journal
- 2017: #9 Individual Agent, Keller Williams, Worldwide
- 2017: #1 Individual Agent, Keller Williams, Texas
- 2017: One of America's Best Real Estate Agents, *RealTrends.com*
- 2017: One of the 100 Most Influential Real Estate Agents in Texas, *Real Estate Executive*
- 2017: One of the Top 25 Residential Realtors in Houston, *Houston Business Journal*
- In addition to over 324 additional awards.

"We recently closed on our fourth real-estate transaction with Paige Martin as our Realtor®. We love her!"

> Lindsay Bourg, Chief Accounting Officer

Paige was appointed by Houston's Mayor to the

Downtown TIRZ board, and has been recognized for her philanthropic work by numerous organizations including the Houston Police Foundation, Citizens for Animal Protection, Houston Ballet, and Alley Theatre. Paige is a graduate of Baylor University.









See What Our Clients Have To Say (Over 475 5-Star Reviews)



Our boutique Houston Properties Team has more 5-Star Google Reviews than any real estate organization in Houston (including those 50 times our size).

Google "Houston Properties Team" and/or Paige Martin

See our team's reviews on HAR:

https://www.har.com/paige-martin/agent_PaMartin

See who we know in common:

https://LinkedIn.com/in/HoustonTexasRealtor

















Open Houses Are A Great Way To See Options



It's great to tour open houses.

CAUTION: Recently, we've seen <u>a lot</u> of open houses cancel at the last minute and/or already be under contract.



Email me the open houses you want to attend, I can:

- Confirm the home is still available;
- Confirm the open house is still on;
- Pull the disclosures for you;
- Highlight want you may want to look out for on your tour (both in the area and within the home);
- Give you a sense of how it's priced.

And then if you like it, we can tour it a second time together with a really critical eye.









Step By Step Guide To Buying A Home In Houston







Answer 58 questions upfront;

So you can say "yes" to the question afterwards:

"Are you 100% sure you found the right home for you?"



The right home helps families bring stability and joy to their life. This is the part of the discussion where your Houston Properties Team Realtor® brings out our proprietary questionnaire to help you ensure you're finding the best home for you.









VIP Buyer Loyalty Agreement (We're Free To You)



Our VIP Buyer Loyalty Agreement states that as your buyer specialists, we will:

- Help you secure the best financing program for your situation.
- Give you candid, diligent and honest assessments of any home's positive and negatives features. (We'll tell you the good, bad and the ugly.)
- Arrange a private showing of any property you want to see, including any new construction, bank-owned, and FSBO properties.
- Provide you neighborhood trends, market analytics, and a home value assessment for any property we're considering making an offer upon.
- Discuss the strategy for making an offer, as well as financing terms, interest rates, cost-toclose, possession date, inspections, termite/pest/environmental reports, and any questions you might have.
- Prepare an offer with terms, provisions, special stipulations, amendments, exhibits, and addendums weighted in your best interest.
- Present the offer on your behalf and negotiate in your favor to help you secure the property at the best possible price and terms.
- Recommend extremely competent affiliates that can help both with your home purchase, including legal advice, home inspections, appraisals, and warranties, as well as

homeowner, hazard, and title insurance and any vendors your need during your home ownership.

• Always be available to answer any questions you might have.

In return, you will:

- Give us your candid feedback.
- Be loyal to us.
- (There is no cost to you.)



#1 Individual Agent in Texas KELLERWILLIAMS.







Downtown Houston

Home to 3,500+ businesses with over 150,000 employees, Downtown is one of the most accessible neighborhoods in Houston.

The district is located at the heart of the Inner Loop and is one of the busiest and most exciting places to live in Houston.

Downtown residents enjoy:

- **SUPERB ACCESSIBILITY:** Downtown features a network of tunnels and skywalks, several MetroRAIL stations and bus routes, Greenlink buses, and a number of Houston Bcycle stations.
- GREAT DINING & CULTURAL OPTIONS: In addition to the 400+ Yelp-rated dining and retail establishments, the district is home to the second largest theatre community in the United States.
- CONDO LIVING: The majority of Downtown's residential options are historic converted lofts and luxury high-rises which offer great "lock and leave" benefits.
- LUXURY AMENITIES: Building amenities vary, though most Downtown Houston condos offer rooftop terraces, conference rooms, fitness centers, and pools. Some feature 24-hour concierge and valet services.

Downtown – the largest business district in the city – is filled with residential and commercial skyscrapers; streets lined up with restaurants, bars, and clubs; parks; sports venues; and other entertainment areas.

The bustling Downtown area is made up of several smaller districts. The most notable ones include the Historic District, which features Market Square; the Ballpark District, home to the Minute Maid Park; and the Theatre District, a 17-block area with 4 major entertainment venues and 9 professional performing arts organizations.

The district also features a number of parks and green spaces, including Sam Houston Park Tranquility Park, Root Square, and Market Square Park.

Downtown has 25 mid- and high-rise residential buildings, each with its own distinct character, style, and charm.



View Downtown Houston Homes For Sale: http://HoustonProperties.com/Houston-Neighborhoods/Downtown



Midtown

One of Houston's most accessible neighborhoods, Midtown is located between (and just a short MetroRail ride away) from two of Texas' largest job centers: Downtown and the Texas Medical Center.

The neighborhood's popularity stems from its:

- **CENTRAL LOCATION:** Nestled between two major business districts, Midtown's best asset is its location. Commutes to downtown or the Med Center can take 5 minutes via METRORail, Uber, or bike.
- EXCITING NIGHTLIFE AND DINING OPTIONS: Midtown is home to over 340 Yelp-Rated establishments including top ranked restaurants, gyms, bars, diners, and shops.
- EASY ACCESSIBILITY: The neighborhood sits along major freeways (Gulf and Southwest) and thoroughfares (Main, Alabama, and Fannin Streets). Commuting is also easy via the METRORail Red Line, bus routes, and intercity buses.
- UPSCALE CONDOS AND LOFTS: Luxury loft living is a popular option in Midtown. The Edge, Rise Lofts, Midtown Vistas, and 2016 Main are all located within the neighborhood.

Midtown is a re-emerging mixed-use neighborhood located a stone's throw away from Houston's central business district.

New construction is common in the area, though Midtown is still among the most affordable areas in the Inner Loop. There is a wide variety of options available in Midtown, including townhomes, condos and lofts, patio homes, and single-family dwellings.

Townhomes and condos have become more popular in recent years. Following this trend, many Midtown single-family homes have been torn down and converted.

In addition to a vibrant street scene, Midtown also offers a parks and green spaces, including Bagby Park, Peggy's Point Plaza Park, Baldwin Park, and Elizabeth Glover Park.

When buying, be cautious about being located too close to popular nightlife (which can bring noise and resale issues). Consult your Realtor for advice on blocks and streets to watch.



View Midtown Homes For Sale: http://HoustonProperties.com/Houston-Neighborhoods/Midtown

HOUSTON PROPERTIES.COM

EaDo / East Downtown

EaDo is one of Houston's most exciting neighborhoods, thanks to great access to downtown and over \$250 million in new development projects.

East Downtown's vibrant new appeal stems from:

- NEW DEVELOPMENT: Over the last few years, developers have invested over \$250 million into EaDo. Notable developments include: BBVA Stadium, METRORail expansion, and dozens of new condo, townhome and retail complexes.
- **METRORAIL ACCESS:** EaDo is located along the METRORail Green and Purple Lines, connecting the neighborhood to downtown's Theatre District, the Second Ward, and the University of Houston.
- **PROXIMITY TO DOWNTOWN:** EaDo is next to downtown Houston. Downtown is home to 3,500+ companies and 200,000+ employees. The Medical Center and Houston Ship Channel are also easily accessible.
- **AFFORDABLE OPTIONS:** Despite the great appreciation rates, the median sale price in EaDo is still attractive compared to nearby neighborhoods like Midtown, Montrose, and Rice Military. One affordable, fabulous subdivision to consider is Eastwood.

East Downtown, affectionately known as EaDo, is one of Houston's reemerging neighborhoods. It is prized for its central location, high accessibility, and wide variety sports and outdoor entertainment options nearby.

The BBVA Compass Stadium is within the district, while the Toyota Center, Minute Maid Park, Discovery Green and George R. Brown Convention Center are just across the freeway.

A surge in commercial development saw a number of highly rated new restaurants and bars open in EaDo. New apartment complexes and townhome developments have also taken root in the area.

The Columbia Tap Rail-Trail, a 4-mile rail-trail, cuts through the neighborhood, winding from Dowling Street near the BBVA Compass Stadium through Texas Southern University. The trail connects to the Brays Bayou Hike and Bike Trail.



View East Downtown Houston Homes For Sale: http://HoustonProperties.com/Houston-Neighborhoods/EaDo

Are You Ready To Put Us To Work For You?





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Disclosures

Equal Housing Opportunity: "We are pledged to the letter and spirit of U.S. policy for the achievement of equal housing opportunity throughout the nation. We encourage and support an affirmative advertising and marketing program in which there are no barriers to obtaining housing because of race, color, religion, sex, handicap, familial status, or national origin."

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Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
 - Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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